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**REGIONAL WORKSHOPS**

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**Registration Rates**

Visit IFAI.com/MarineWorkshops to register today!

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<tr>
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<th>IFAI/MFA MEMBER</th>
<th>NON IFAI/MFA MEMBER</th>
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<td>MFA Southeast Regional Workshop</td>
<td>$225</td>
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**About the Marine Fabricators Association**

The Marine Fabricators Association (MFA), a division of Industrial Fabrics Association International (IFAI), represents marine fabricators and establishes standards of excellence for business practices, products and craftsmanship. The division develops and hosts the annual Marine Fabricators Conference.

**The Member Advantage**

MFA membership delivers valuable benefits for your business, including:

- Free subscriptions to IFAI’s *Marine Fabricator* and *Specialty Fabrics Review* publications
- Directory listings on the MFA and IFAI websites
- Discounts on regional workshops and the annual Marine Fabricators Conference
- MFA Marine Insurance
- Time Standards Estimator Web App
Get Recognized for your marine fabrication!

From design excellence to quality workmanship, the MFA Fabrication Excellence Awards showcase projects representing the breadth of the industry from tops and covers to interior and exterior upholstery.

Entries due Nov. 15, 2019

SAVE the DATE for these Upcoming Events

IFAI Expo 2019
Oct. 1-4, 2019
Orange County Convention Center
Orlando, FL USA

Marine Fabricators Conference 2020
Jan. 9-11, 2020
The Plaza Resort & Spa
Daytona Beach, FL USA

Join us for the MFA MARINE TRACK
January 16–18, 2020
Located at the NECPA 2020 Annual Meeting and Expo. More details to come on necpa.org.
Working Together to Advance Your Industry

MFA Southeast Regional Workshop

Oct. 25–26, 2019 | Gulfport, MS
Venue: Southern Stitch Canvas & Upholstery, LLC | 14335 Creosote Rd.

Friday, Oct. 25

Registration | 12:30–1 pm
Shop Tour | 1–2 pm

Fabricating a U-Zip with a Flap/Upselling Enclosures
2:15–3:30 pm
Keith Purves, MFC, Trivantage, LLC
Step-by-step methods for fabricating a U-Zip with a built-in rain flap on an enclosure and how to create a sales kit of samples to upsell enclosure panels.

Break | 3:30–3:45 pm

Techniques for Fabricating A Knee Roll Cushion
3:45–5 pm
Kathryn J Maisto, MFC, Fairwinds Canvas
Learn quick and simple techniques of fabricating a cushion with a berm edge.

Meet and Greet | 5–6 pm
Get social and make new connections while renewing old friendships.

Saturday, Oct. 26

Breakfast and Sponsor Giveaways | 8–8:55 am

Sewing Machine Session
9–10:30 am
Valuable tips on industrial sewing machines. Speaker to be announced.

Break | 10:30–10:45 am

Upholstery Patterning
10:45–Noon
Steven Wayne, Southern Stitch Canvas & Upholstery, LLC
Upholstery patterning before breakdown and pattern capturing for digital uses.

Lunch | Noon–1 pm
Enjoy lunch while growing your network.

Table Top Exhibits | 1–3 pm
Solve your manufacturing and sourcing issues with expert advice from industry professionals.

Exploring Cockpit Cover Options
3:15–4 pm
Leo Pohlmann, Uncharted Marine Canvas, Inc.
Discover fabricating and hardware options both readymade and constructed for cockpit covers.

Tools, Tips and Tricks | 4–4:30 pm
Bring your mini-demo, tool, tip, or trick to share with fellow fabricators.

Schedule subject to change. Visit IFAI.com/MarineWorkshops for up-to-date information.
MFA Great Lakes Regional Workshop

**Nov. 1–2, 2019 | Omro, WI**
Venue: Marine Tops Unlimited, Inc.
2016 Daggett Dr.

**Friday, Nov. 1**

Registration | Noon-12:30 pm

Shop Tour | 12:30-1:30 pm

Efficiency in Manufacturing
1:30–2:30 pm

Faith Roberts, MFC, IFM, Banner Canvas
Time saving tips for shop layout and cutting and sewing in manufacturing.

Break | 2:30–2:45 pm

Bimini Design for Wakeboard Towers
2:45–4 pm

Clint Halladay, Sewlong Custom Covers
Explore boat top designs and styles for wakeboard towers including readily available hardware for a more functional, user-friendly tower bimini. See the inspiration and evolution for a “Folding Canopy Top”.

Marine Flooring Fabrication
4–5 pm

Rob Kotowski III, Lake Shore Boat Top
Explore new patterning methods, design layouts and marine flooring products that will help you add a new division to your marine canvas shop.

Meet and Greet | 5–6 pm
Get social! Grow your network.

**Saturday, Nov. 2**

Breakfast and Sponsor Giveaways
8–9 am

Manually Pattern a Bimini Top
9–10 am

Dan Lesch, MFC, Lesch Boat Cover & Canvas Company Co., LLC
Using a bimini top frame, learn how to create a pattern for a new bimini top.

3D Patterning with A Proliner
10–10:45 am

Charles Klein, Dorsal Sails and Canvas
Learn the basics of a Proliner measurement device and how it is used to create a 3D digital pattern for a bimini top.

Break | 10:45–11 am

3D Patterning with a DigiPen
11–Noon

Mitch Lemmen, Canvas Innovations
Learn how to use a DigiPen 3D measuring device by patterning the same bimini top as in the previous two sessions.

Lunch | Noon–1 pm
Enjoy lunch while growing your network.

Table Top Exhibits | 1–3 pm
Meet with industry supplier professionals.

Panel Discussion: 3D VS. Manual Patterning Methods | 3–4:30 pm
Industry experts lead an open discussion and answer questions comparing the pros and cons of different patterning methods.